

## Message Text

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41

ACTION AF-18

INFO OCT-01 ADP-00 EUR-25 AID-20 CIAE-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 CIEP-02

LAB-06 SIL-01 OMB-01 SS-15 NSC-10 RSR-01 /143 W

----- 116106

R 189000Z JUL 73

FM AMEMBASSY LIBREVILLE

TO SECSTATE WASHDC 4775

USDOC

UNCLAS LIBREVILLE 0578

E.O. 11652: N/A

TAGS: BCOM, ETRN, GB

SUBJ: TRANSGABON RAILWAY CONSTRUCTION

DEPT PASS EXIM

USDOC FOR STEPHEN CONGER, AFRICA BUREAU

REF: LIBREVILLE 0584; BRUSSELS 3913

1. CALLS FOR TENDERS ON BID NO. 3 OF TRANSGABON RAILWAY  
WILL GO OUT SOON. BID NO. 3 INCLUDES THREE LOTS - LOT NO.  
1 INFRASTRUCTURE OWENDO-BOOUE; LOT NO. 2 DITTO N'JOLE-BOOUE;  
LOT NO. 3 TRACK LAYING. BID VALUE ESTIMATED DOLLARS 80 MILLION  
PLUS.

2. EXPECT CALL FOR TENDERS FOR EIGHT OF NINE REMAINING  
BIDS TO FOLLOW SOON AFTER CONSTRUCTION COMMENCES AT END OF 1973.

3. BELIEVE IT PROFITABLE IF COMMERCE WOULD CONSIDER HOLDING  
A MEETING TO INFORM AMERICAN SUPPLIERS AND CONTRACTORS OF  
PROJECT POTENTIAL. LINES OF MEETING MIGHT BE SIMILAR TO ONE  
SUCCESSFULLY HELD AT COMMERCE ON SAME SUBJECT IN FALL 1971.

4. EMBASSY BELIEVES THAT AMERICAN BUSINESS HAS CHANCE TO  
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SUPPLY A GOOD CHUNK OF TOTAL EQUIPMENT REQUIREMENTS AS SLIPPAGE

OF DOLLAR HAS MADE US PRODUCTS EASILY PRICE COMPETITIVE.  
INTERESTED AMERICANS MUST BE PREPARED TO COME TO LIBREVILLE  
WITH HOME WORK DONE, TO USE LOCAL CONTACTS AND TO EXPECT TO  
HAVE TO NEGOTIATE TO BEAT OUT EUROPEAN COMPETITION.

5.. WILL SEND BY NEXT POUCH BID AND LOT BREAKDOWN OF TRANSGABON  
PROJECT.  
MCKESSON

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BCOM  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 JUL 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973LIBREV00578  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
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**Page Count:** 2  
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**Previous Classification:** n/a  
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**Reference:** n/a  
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**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 15 JAN 2002  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRANSGABON RAILWAY CONSTRUCTION  
**TAGS:** ETRN, GB  
**To:** SECSTATE WASHDC  
**Type:** TE  
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